Dear OCA Member:

We look forward to seeing you at OCA’s 34th Annual Winter Conference! Please review the enclosed invitation detailing our speakers and topics that are relevant to our industry today. We’ll enjoy day one with industry-specific sessions, keynote speaker, associate-sponsored reception and casino, and complete the night with door prizes.

The second day of our conference starts with the annual business meeting, followed by our awards banquet and brunch.

Join our exhibiting associate members, who are ready to talk with each of you about their services and products. While you are in the exhibit hall, stop by Mount Carmel’s nursing station for your annual blood test!

To register for the conference, you can either complete the enclosed registration form, or log-in to your account on the OCA website and register on line.

An important note: Our conference this year is at the Hyatt Regency in downtown Columbus and the Greater Columbus Convention Center (these two locations are under the same roof). The Hyatt has reserved a block of rooms for OCA through November 20, or until our block has been fully reserved. After this date, the hotel will release unused rooms, and our attendees will have to pay the full price. So be sure to make your reservations prior to November 20. You can reserve your room online at https://resweb.passkey.com/go/OHcontractors2016 or contact the Hyatt at 614-463-1234. If calling, our Group Code is ACTO.

We eagerly look forward to this exciting conference and hope to see you there!

Sincerely,

Rachel M. Sirca

Rachel M. Sirca
Director, Member Services and Education
With Turnpike Bonds Dwindling, What Will ODOT’s Program Look Like?
Changes are looming as ODOT looks at a future that does not include stimulus money and Turnpike bond funds. This session will bring together leaders from ODOT to brief us on issues that we can expect to hear more about in the final two years of the Kasich administration. The federal FAST law provided a one-year, 5% bump in federal funds followed by a little more than 2% year-over-year increase for the near future. However, this annual increase would not stay ahead of historical inflationary increases. ODOT will share their predictions on the direction the highway program is trending in an environment of declining available revenue. Hear how a stronger focus on maintaining the highway system will impact the numbers and types of projects being bid. Don’t miss this informative session that will give us a glimpse into what the next couple of years may hold in store for the highway construction industry when working for ODOT in the months and years to come.

Maximize the Return on Your OCA Membership Investment
Your membership in OCA qualifies you for discounts on business products and services that you may already be using or may need. For qualifying members, that might include access to the OCA 401(k) plan and OCA health care programs; gas discounts; services of an energy broker for utilities; discounts on cell phones, office supplies, delivery services via FedEx and UPS... and more. Many members find that taking advantage of these discounts more than pays for the cost of their membership. Stop by the OCA booth at the entrance to the exhibit area to explore your options.

Let’s Discuss the OCA Convention in Rome!
Are you attending the OCA Convention in Rome, or thinking about attending? There is a lot of information about the hotel, the excursions and the logistics. Visit Rachel Sirca at a table in the foyer set aside especially for any discussion you want to have about Rome.

The Ohio Construction Industry Exhibition
Visit nearly 80 tabletop displays in the exhibition area to see the latest in equipment and services offered by OCA members. Exhibition hours are 10:00 a.m. to 7:00 p.m. on Monday, December 12. Our members provide the needed resources to permit projects to be built. This is your chance to support them. Check all displays and find what is available to support your work.
Program of Events

December 12, 2016
8:00 am - 5:00 pm
* Registration (Continental breakfast from 8:00 a.m. - 9:00 a.m.)
* Maximize the Return on Your OCA Membership Investment
* Let's Discuss the OCA Convention in Rome!
9:00 am - 10:15 am
The Case for Generally Accepted Principles in Equipment Management
CPM Schedules – Common Mistakes Contractors Make and How to Avoid Them
Safety Certification for Transportation Project Professionals
Associate Member Displays
Break
Everything You Want to know about Engineered Drawings of ODOT Structures
but Are Afraid to Ask

10:30 am - 11:45 am
Best/Worst Financial Signs and Practices of Contractors
Annual Labor Relations Division (LRD) Meeting
Lunch (beverages available throughout afternoon)

1:00 pm - 2:00 pm
Keynote Speaker - Jo Ingle - "After the Election - What Comes Next?"
2:00 pm - 3:00 pm
Alpha Dog
3:00 pm - 3:15 pm
Break
With Turnpike Bonds Dwindling, What Will ODOT's Program Look Like?
Equipment Management Council Meeting
3:15 pm - 4:15 pm
Associate Sponsored Reception / Casino Night
4:30 pm - 5:00 pm
Dinner on Your Own

December 13, 2016
8:00 am – 10:15 am
OCA registration desk open
9:00 am – 10:00 am
Annual Business Meeting (coffee and pastries available for attendees)
10:15 am – 11:15 am
Brunch (served until 10:45 followed by awards ceremony)

Workshop Sessions

The Case for Generally Accepted Principles in Equipment Management
Statutory requirements and generally accepted principles facilitate the implementation of technology driven solutions in finance and accounting. This is not the case when it comes to equipment management where the absence of generally accepted principles often combines with the power of information technology to create rather than solve problems. This session is a first step toward defining a set of generally accepted principles for equipment management by defining information requirements in four areas: Cost and cost control; Reliability and downtime; Utilization and availability; and Fleet average age. Data requirements and actionable metrics are defined in each area and it will be shown how the standardized information produced can be used to support decisions and improve results.

Mike Vorster is the President of C.E.M.P. Central Inc. and the David H Burrows Professor Emeritus of Construction Engineering at Virginia Tech where he taught in the Vecellio Construction Engineering and Management Program for years. He is a recipient of the Virginia Tech Alumni Award for Teaching Excellence and the State Council of Higher Education for Virginia Outstanding Faculty award. He is the author of “Construction Equipment Economics,” a standard handbook on the management of large construction equipment fleets.

CPM Schedules – Common Mistakes Contractors Make and How to Avoid Them
More and more contracts are requiring contractors to provide Critical Path Method (CPM) schedules to illustrate how they intend to build a project. While these schedules can help a contractor verify the effects of a delay, they can also be used by the owner to deny a contractor costs they deserve to recover if they don’t pay attention to some critical details. Join Tricia Grida of TG Consulting as she provides examples of the common errors she sees as a scheduling expert, the effects of those errors, and steps you can take to provide a schedule that will ensure you are protected in the event your project doesn’t go as planned.

The upcoming election will be one of the most unusual in the nation's history for many reasons. The candidates are different than those who came before. There are a lot of twists and turns throughout the campaign as the issues being addressed have not been addressed before. Ohio, which is once again battleground state, plays a key part in the political process. And now, what comes next? Ohio Public Radio and Television's Jo Ingle, a veteran political reporter at the Ohio Statehouse, has seen a lot of elections throughout her career. She will try to shed some light on the issues that will play a key part in the campaign, the outcome of the election and how that will shape government and business going forward.

Keynote Speaker - Jo Ingle - Ohio Public Radio and Television

"After the Election - What Comes Next?"

Everything You Want to Know about Engineered Drawings of ODOT Structures but Are Afraid to Ask!

ODOT's ODOT's Sean Meddles and James Welter will discuss a summary of revisions to specifications dealing with Contractor submitted drawings as well as the role of both ODOT and the contractors in the process. This presentation will include the background of the process through the years, the recent revisions, including those involving Shop Drawings, Working Drawings, Engineered Drawings, and project meetings and Engineer's acceptance. Contractor submitted Alternate Exercising Bracing Designs will also be discussed. Sean Meddles is an Assistant Administrator in ODOT's Office of Structural Engineering. His responsibilities include maintenance of ODOT's Bridge Design Manual and Standard Bridge Drawings. James Welter is the State Construction Structural Engineer in the Office of Construction Administration and Chairman of the Structural Standards and Specifications Committee.

Best/Worst Financial Signs and Practices of Contractors
What do key financial ratios say about your company? Learn about key financial ratios in the Best, Good, Bad and Worst categories.

Von Lehman & Company's Kerri Richardson specializes in audits of construction, nonprofit and governmental entities. Her public accounting experience includes auditing, review, compilation, tax, and business advisory services for closely held companies and their owners. She serves on the firm's Construction Service Group and Nonprofit/Governmental Service Group. Additionally, as a member of the firm's Litigation Support Team, she performs forensic accounting assignments for a variety of engagements including those for the United States District Court.

Annual Labor Relations Division (LRD) Meeting
In 2016, OCA's LRD achieved a major accomplishment when it successfully negotiated dual agreements with the Teamsters union. The “Option B” contract now offers a 401K retirement plan and is not affiliated with the financially-troubled Central States Pension Fund. Before OCA's LRD members can take advantage of this agreement, they must formally withdraw from the Central States Pension Fund. Can your company afford this move? If so, how do you do it right?

Speaker Andy Martone, President and CEO of Hesse Martone, has been practicing labor law for more than 27 years and (more on back)
Company Name: ____________________________________________________________________________

Responsible Party (for questions): _____________________________________ Phone: ___________________

Conference Attendees ($300 per person for OCA members; $450 for non members*)
Includes all activities on both days

______________________________________________________________ $ ______________
______________________________________________________________ $ ______________
______________________________________________________________ $ ______________

Monday Evening Reception Only ($125 per person)

____________________________________________________________ $ ______________
______________________________________________________________ $ ______________

Sessions & Lunch Only on Monday ($125 per person)

______________________________________________________________ $ ______________
______________________________________________________________ $ ______________

Tuesday Awards Banquet Only ($85 per person)

______________________________________________________________ $ ______________
______________________________________________________________ $ ______________

Sponsorship:

Cocktail Reception Sponsor on Monday ($200) (Associate Members only) $ ______________

Awards Banquet Sponsor on Tuesday ($200) $ ______________

TOTAL $ ____________

No refunds after November 28, 2016.

* If attendee becomes an OCA member within 30 days of this conference, the difference between the member and non-member registration cost will be refunded.

Register on-line:
www.ohiocontractors.org (login to your account)
Call Emily Pickens with questions about logging in

Make check payable to:
Ohio Contractors Association and mail to: 1313 Dublin Road, Columbus, OH 43215

To pay by Credit Card:
Call Kim Bowling at OCA - 614-488-0724 / 800-229-1388

This form may be reproduced.
DOWNTOWN RESTAURANTS
IN THE VICINITY OF THE CONVENTION CENTER

ARENA DISTRICT
1. Bar Louie, $$, L D.
2. BBR Columbus, $$, L D.
3. bd’s Mongolian Grill, $$, L D.
4. Boston’s The Gourmet Pizza, $$, L D.
5. Buca di Beppo, $$, L D.
6. Callahan’s Irish Tavern, $, D. Closed Mon.
7. Dahlia $$, D.
8. Dick’s Last Resort, $$, L D.
9. Gordon Biersch Brewery Restaurant, $$$, L D.
10. Max & Erma’s, $$, B L D.
11. Nada, $$, L D.
12. North Market, Public market with food vendors including Bubbles tea and juice company; Dos Hermanos; Hot Chicken Takeover; Jeni’s Splendid Ice Creams; Little Eater; Pam’s Market Popcorn; Stauf’s; and Taste of Belgium. $, B L D.
13. R Bar Arena, $, L D.
14. Rodizio Grill, $$$$, L D.
15. Studio Movie Grill Arena Grand, $$, L D.
16. Sunny Street Cafe, $, B L. (Dinner on event nights at Nationwide Arena).
17. Three-Legged Mare, $$, L D.

SHORT NORTH ARTS DISTRICT
18. Arch City Tavern, $$, D.
20. Bareburger, $$, L D.
21. Barley’s Brewing Company, $$, L D.
23. Black Point, $$$$, D.
24. Bodega, $, L D.
26. Brewcadia, $$, D.
27. Brothers Drake (Meadery), $.
28. Convention Center, All American Hamburgers; Charley’s Grilled Subs; Chicken ’n Eggs; Donatos Pizza; Einstein Bros Bagels; Fame’s Diner; Goodrich Ice Cream; Mykonos Gyros; Siam; Subway; Tony J’s Mexican Grill. $, B L D.
29. Condado Tacos, $$, L D.
30. Cray Eatery & Drinkery (Factory on Fourth), $, L D.
31. Denmark, $$, D Closed Sun.
32. Donatos Pizza/Black Brick Bar, $, L D.
33. Double Comfort, $$, L D Closed Mon., Brunch only on Sun.
34. Eleven, $, D Closed Sun.
35. Forno Kitchen and Bar, $$$, D Lunch Sat.-Sun.
36. Fox in the Snow Cafe, $, B L.
37. Gallerie Bar & Bistro, Inside Hilton Columbus Downtown, $$$$, B L D.
38. The Guild House, $$, B L D.
39. Hoof Hearted Brewing Co., $$, L D, Brunch Sun., Closed Mon. and Tue.
40. Hubbard Grille, $$$, D Open L on Sat.
41. Hyde Park Prime Steakhouse, $$$$, D.
42. Impero Coffee, $.
43. Jeni’s Splendid Ice Creams, $.
44. Katalina’s Cafe Corner, $, B L D.
45. Late Night Slice/Quick Slice, $, D.
46. Lemongrass Fusion Bistro, $$$, L D.
47. Marcella’s, $$$, D.
48. The Market Italian Village, $$, B L D.
49. Martini Modern Italian, $$$$, D.
50. Melt Bar & Grilled, $$, L D.
52. Native Cold Pressed, $, B L D.
53. North High Brewing, $, L D.
54. Northstar Cafe, $$, B L D.
55. One Line Coffee, $.
56. The Pearl, $$$, D Brunch Sat.-Sun.
57. Philco Bar + Diner, $$, B L D.
58. Press Grill, $$, L D.
59. The Rossi Bar + Kitchen, $$$, D.
60. Seventh Son Brewing, $, Closed Mon.
61. Short North Pinthouse and Beer Garden, $$, D Sat.-Sun. lunch.
62. Spinelli’s Deli, $, B L D.
63. Standard Hall, Menu Coming Soon
64. White Castle, $, B L D.
65. Wine on High, $.
66. Zest Juice Co., $ (Coming Soon)

DOWNTOWN
67. OH Pizza and Brew, $$, L D.
68. Flatiron Bar & Diner, $, L D Sat. dinner only. Closed Sun.
69. Wolf’s Ridge Brewing, $$$, B L D.

TELL US HOW COLUMBUS IS DOING
Take this 1-minute survey
MYCOLUMBUSEXPERIENCE.ORG
DOWNTOWN/EAST FRANKLINTON
70. The Boat House at Confluence Park, $, D.
71. Blind Lady Tavern, $$, L D. Closed Mon.
72. Brioso Coffee, $.
74. Columbus Commons Food Truck Food Court, $, L Thur. only May thru Oct.
75. Condado Tacos, $$, L D.
76. Cup 'O Joe Downtown, $, B L Dinner Thur.-Fri. Closed weekends.
77. Dempsey's Restaurant, $$$, B L D.
78. de-NOVO bistro & bar, $$$, B L D.
79. Dirty Frank's Hot Dog Palace, $, L D.
80. Donatos Pizza, $, L D.
81. El Camino Inn, $$, L D Sat.-Sun. dinner only.
82. Elevator Bakery & Draught Haus, $$$, L D Sat. dinner only. Closed Sun.
84. Hemingway's Coffee Nook, $.
85. High Street Grill, inside The Westin Columbus, $$, L D.
86. Land-Grant Brewing Company, $.
87. Little Palace Food & Liquor, $$, L D Sat.-Sun. dinner only.
89. Milestone 229, $$, L D.
91. Red Velvet Café, $, B L, No D Mon.
92. The Roosevelt Coffeehouse, $.
93. Salt & Pine, $$$, L D Sat.-Sun. brunch, Sun. brunch only
94. Spaghetti Warehouse, $$, L D
96. Tommy's Diner, $, B L.
97. The Walrus, $$, L D Sat.-Sun brunch.

GAY STREET DISTRICT
98. Café Brioso, $, B L Closed Sun.
99. Due Amici, $$, L D.
100. Latitude 41, inside the Columbus Renaissance, $$, B L D.

GERMAN VILLAGE/BREWERY DISTRICT
102. Alchemy Juice Bar + Café, $, B L D
104. Bake Me Happy, $.
105. Barcelona Restaurant, $$$, L D Sat.-Sun. dinner only.
106. Big Room Bar, $$, L D Sat.-Sun. brunch
108. Columbus Brewing Company Restaurant, $, L D Sat dinner only. Closed Sun.
109. Cladagh Irish Pub, $$, L D.
110. Copious Columbus, $$, L D.
111. The Crest Gastropub, $$, L D Sat-Sun brunch
112. Stauf's Coffee, $, B L D.
113. G. Michael's Italian-American Bistro & Bar, $$, B L D.
115. Jeni's Splendid Ice Creams, $.
116. Juergen's German Village Bakery and Restaurant, $, B L D Closed Mon.
117. Katzheimer's Delicatessen, $, B L D.
118. Lindey's, $$, B L D.
119. Pistacia Vera, $, B L Closed Mon.
120. Schmidt's Restaurant und Sausage Haus, $, L D.
121. Schmidt's Fudge Haus and Gifts, $$.

Closed Mon-Tues.
124. The Thurman Café, $, L D.
126. Winan's Chocolates & Coffees, $.

NEARBY
127. The Angry Baker, $, B L.
129. Camelot Cellars, $$, D. Closed Sun.-Mon.
130. Hofbrauhaus Columbus, $$, L D.
131. The Top Steak House, $$$, D.

Average entrée price: $ = under $10
$ = $10-$15, $$$ = $15-$20, $$$$ = $20+
B = breakfast; L = lunch; D = dinner

Columbus Coffee Trail stops
indicated with (cbuscoffee.com).
Columbus Ale Trail stops
indicated with (cbusaletrail.com).

Updated June 24, 2016